

## BARRANGO CUSTOM COMMERICAL CHRISTMAS & SEASONAL DÉCOR

Barrango can design and produce virtually anything you can imagine for your business seasonal display and décor needs. Our work is known for its incomparable quality and artistry. We have installations all over the globe so it's possible you've already seen our displays in city centers, plazas, hotels, shopping centers, casinos, amusement parks and other public places.

Operated by the fourth generation of Barrangos with over 100 years of expertise, we are ready to bring your vision to life and provide you with a stunning display that stands out to your consumers and is hand crafted in the USA by artisans who have been a part of our family for years.

## MADE IN THE USA

Each piece is crafted on premise in our 20,000 square foot design center located just south of San Francisco, near SFO International Airport. Our pieces are all American made. We consider each piece a labor of love created by our dedicated team of designers, artists, crafts people, and engineers and keeping in line with our core values of fine quality, unique design and absolute customer satisfaction. These core values originated with C. Barrango in 1906 and we're proud to say they continue on today.

## **TERMS & CONDITIONS**

### PRICING

All prices quoted in this catalog are FOB shipping point (SSF, CA).

All prices are subject to change without notice. Barrango declines responsibility related to product use. Purchaser should determine suitability for the application of any product herein and assumes all risk and liability whatsoever in connection there within.

#### SHIPPING

All Freight Charges are the responsibility of the purchaser.

Since all prices are quoted FOB shipping point, the title to the product passes to the buyer upon pick up of the merchandise for shipment by the carrier. It is then the buyer's responsibility to file any freight claims for lost or damaged items within 48 hours of receiving the shipment.

### PRODUCTION SCHEDULE

All items and orders are made custom to order unless otherwise specified. Production times vary at different times of the year. For the typical size order, please allow 2 - 4 weeks production time from January to May and 6 - 8 weeks from June to December.

#### **PAYMENTS**

All items require a fifty percent (50%) deposit to place the order into production. Barrango accepts Wire Transfer (ACH Deposits), Cash, Checks or Credit Cards.

<u>Existing Customers:</u> On approved open accounts, Terms are NET 30 Days following the final balance invoice upon shipment of an order. A monthly penalty of 1.5% will be charged on Past Due Balances (18% annually).

New Customers: Terms are final balance payment due prior to releasing the shipment.



Barrango Product Guide

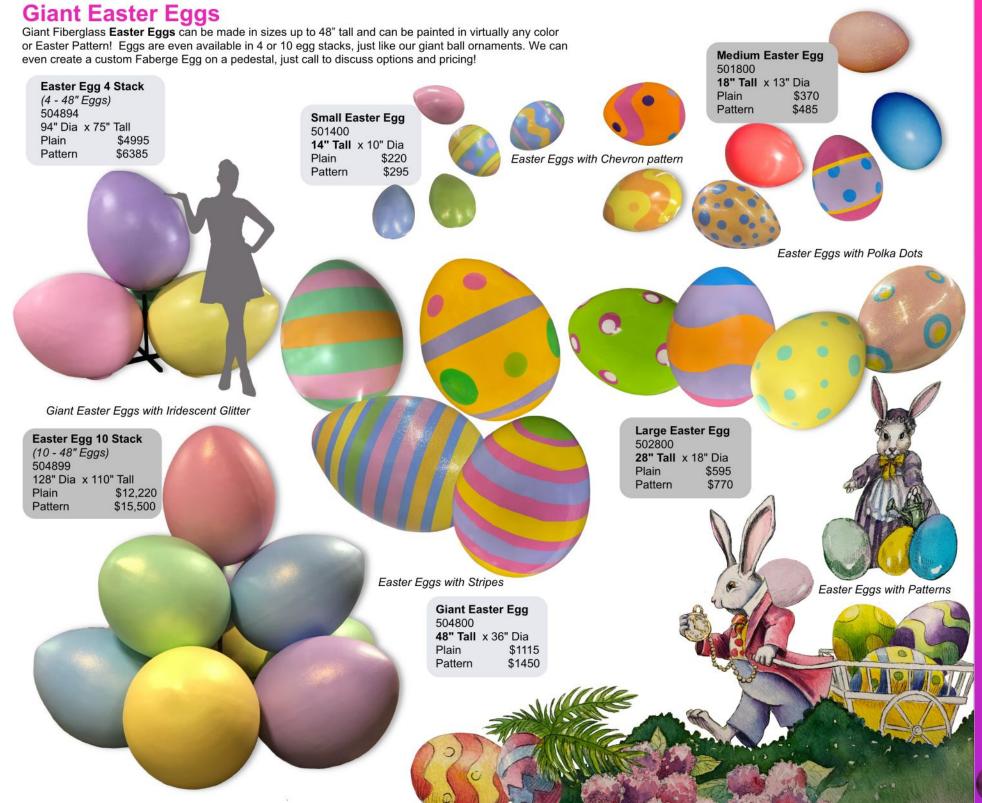
# Barrango

## Spring & Easter Items

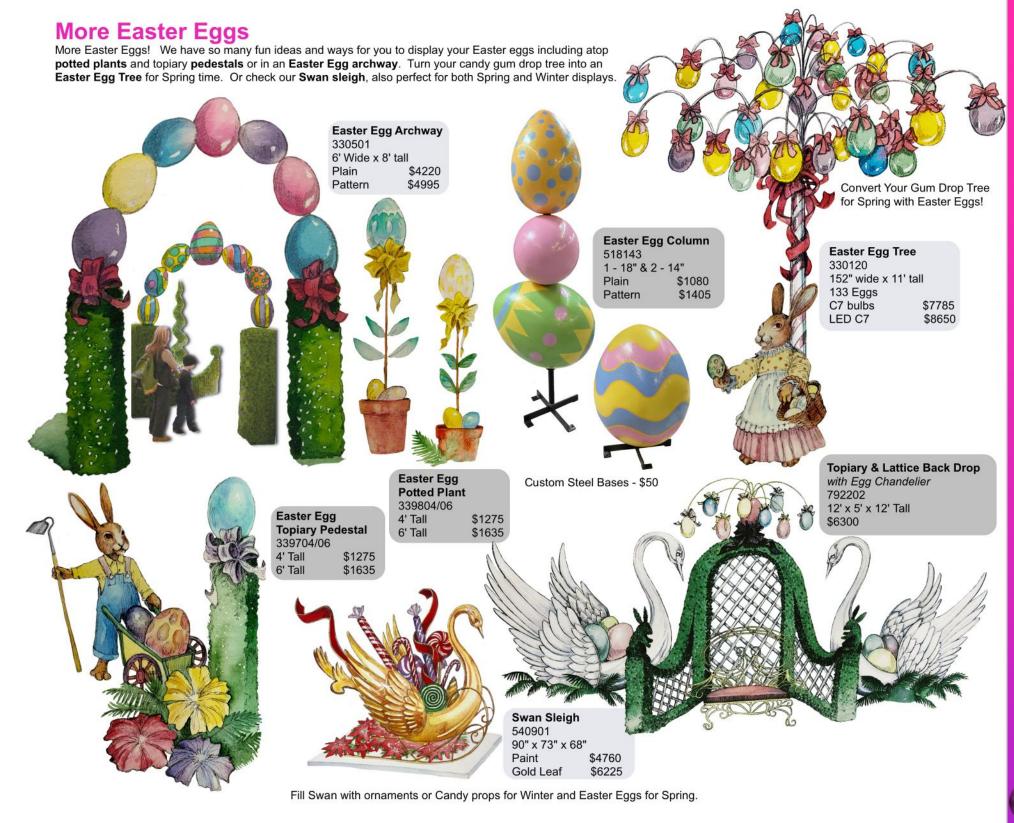
As the season gets warmer and brighter, it's important to add the right décor to your display that's inviting and picturesque to your customers. Barrango has you covered with an abundance of décor from beautiful spring birds to colorful tropical toucans and parrots. Or you can create an "Under the Sea" theme in your location for something truly unique. Here you can include colorful sea shells, exotic fish and other underwater life. We have decorative mushrooms as well as giant flowers and carrots, perfect for any indoor or outdoor presentation. Easter is prominent in our décor options with a variety of bunnies and colorful eggs. You can add to these by creating a larger Easter display complete with topiary pedestals and archways with Easter Eggs on top of each. We also have added Manzanita to our Spring and Easter collection. Select from baskets filled with our decorative Easter Eggs or beautiful swans decorated for the season. Baskets and swans are available in multiple sizes. Another large display choice is our themed houses, barns or gazebos. Add life and a little magic to this display by incorporating bunnies and other farm animals. Barrango animals can be static or animated!

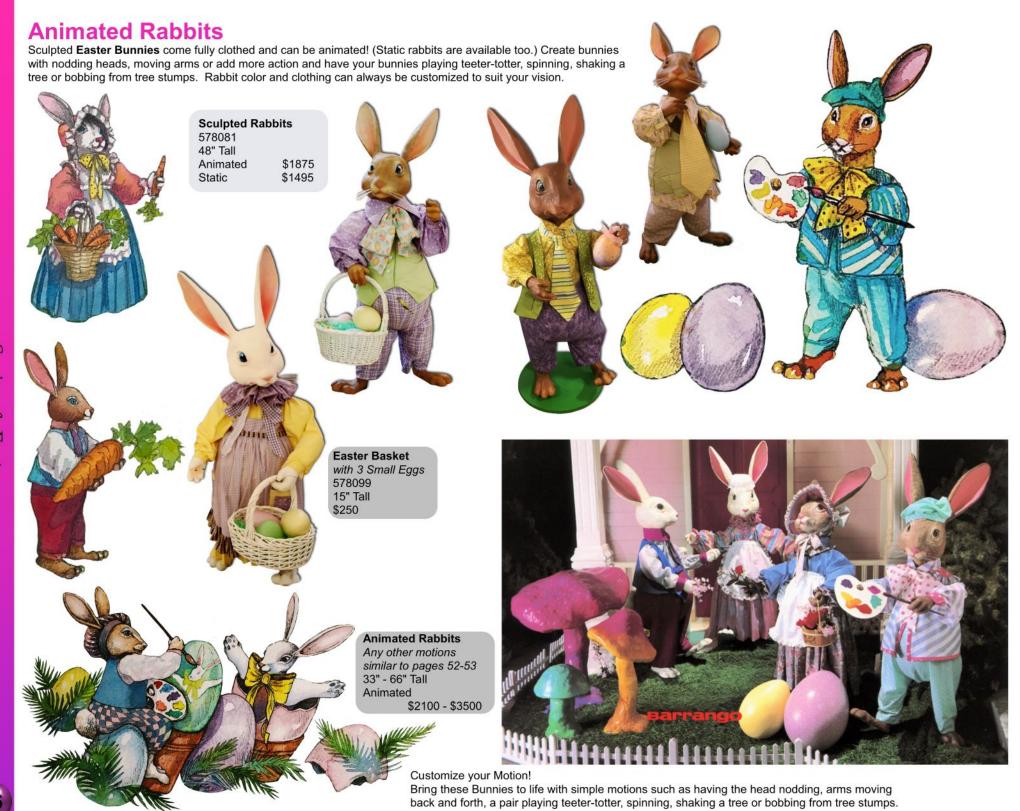
Don't forget that every piece is 100% made in the USA. Our staff will make sure your items are packaged and delivered safe and secure so everything arrives intact. We'll be with you every step of the way to make sure that installation and breakdown of your display goes smoothly.

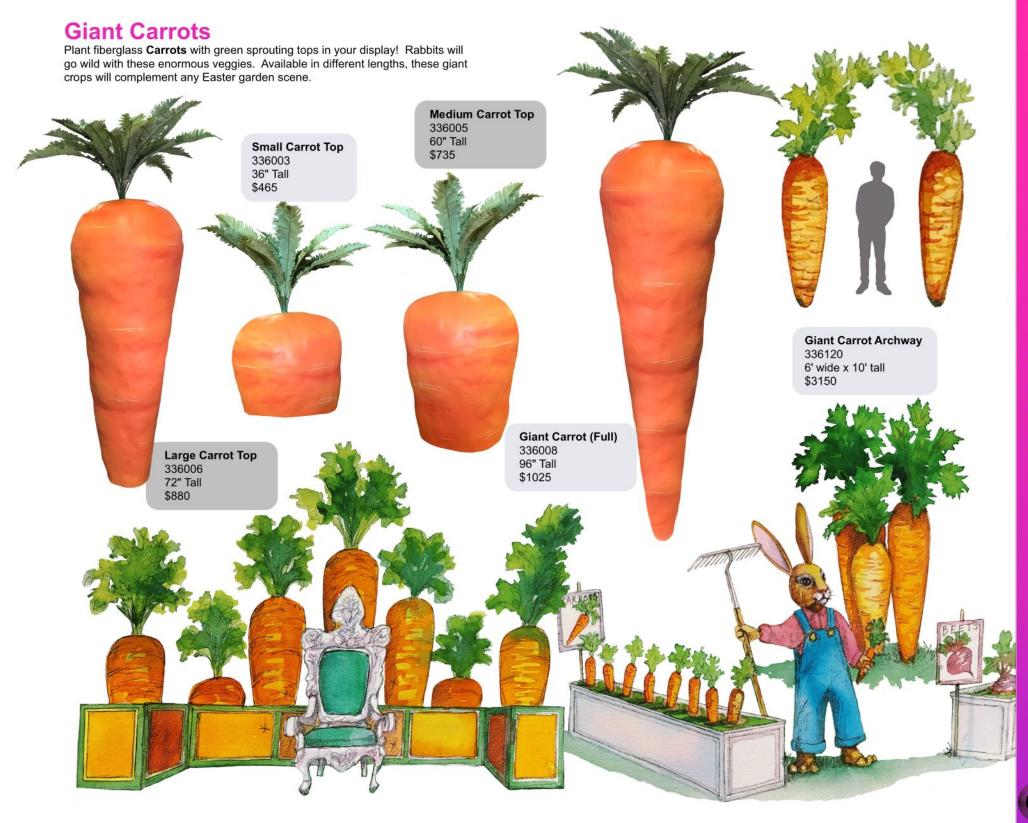
Remember that Barrango can customize your décor and display to virtually any vision you might have. Our options are expansive but if you don't see what you're looking for please call us to discuss. Our goal is to give our customers the very best experience as well as a visually memorable display that resonates with your customer.

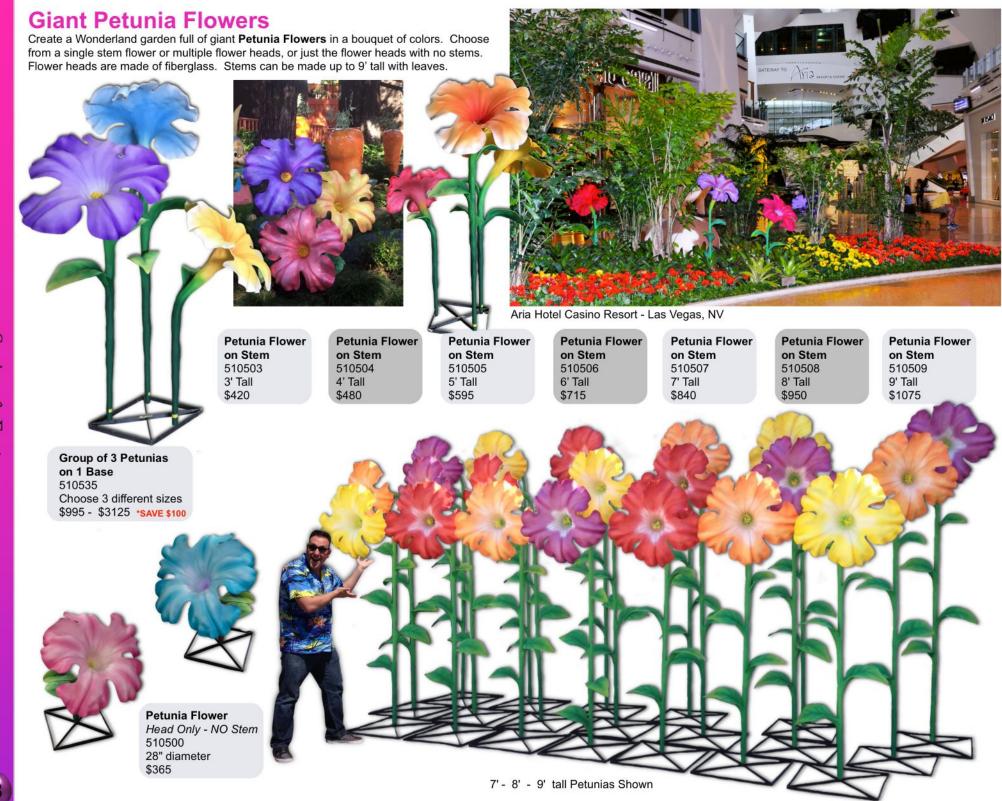












## **Mushrooms**

Fill your garden with giant magical **Mushrooms**, in 3 different sizes - all made from fiberglass! These hollow, lightweight toad stools can be painted in any style or colors you choose. Add glitter galaxy swirls for a fun Wonderland feel, or let us paint them ultra natural for a realistic approach.





Medium Mushroom 683312 26" Tall \$365

## Set of 3 Mushrooms

683310

(1 of each size: 16" 26" 32")

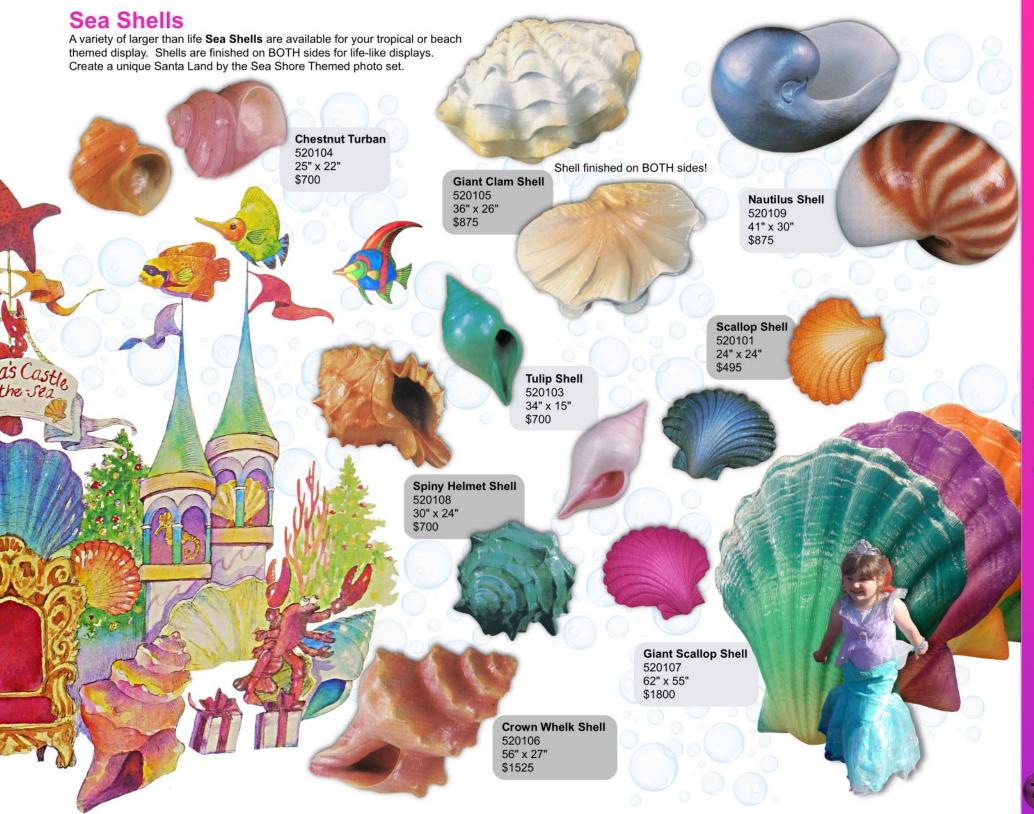
\$980

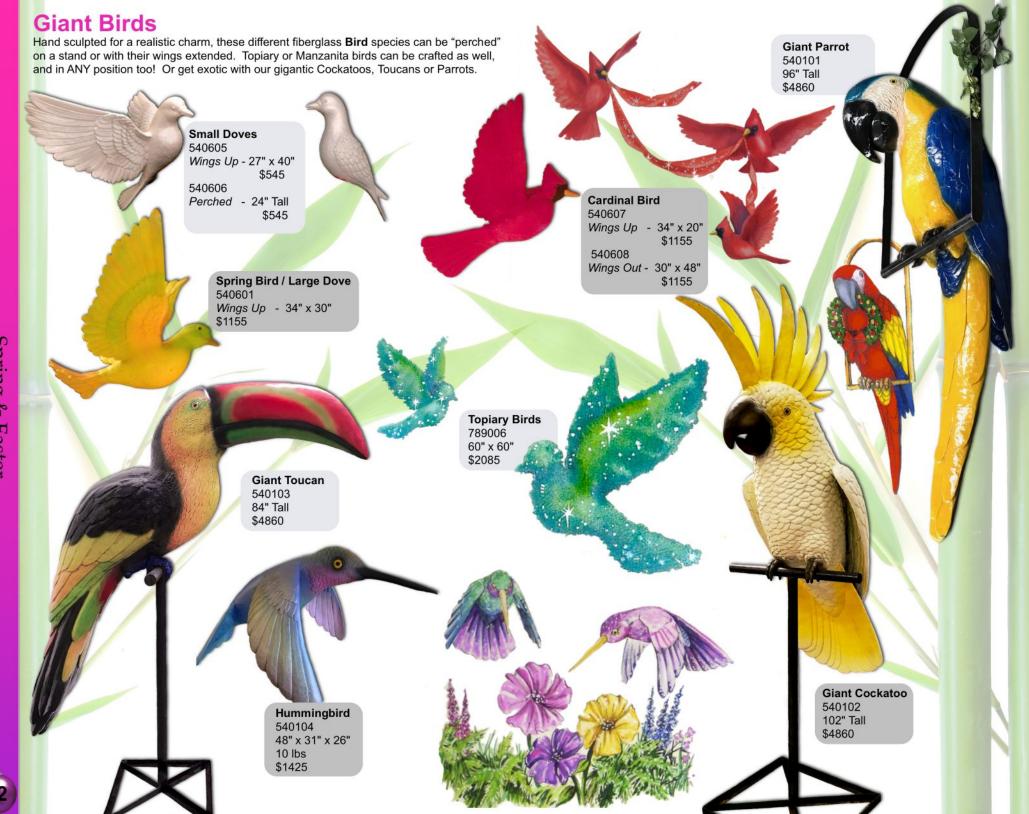












## **Outdoor Chess Pieces**

Suitable for indoor or outdoor use, these **Giant Chess Pieces** offer playful outdoor entertainment and are made of durable, industrial quality fiberglass. The full set is 32 pieces and can be painted with custom colors and a gloss finish. Sizes range from 43" for the King to 33" for the Pawn and weigh approx 12 lbs each. (Game Board is not included).



Chess board guidelines: 16 ft x 16 ft (2 ft x 2 ft squares)



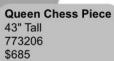




**Pawn Chess Piece** 

33" Tall







Full Chess Set - All 32 pieces

Painted Glossy Finish

Choose 2 solid colors!

773290

\$12,500

**Rook Chess Piece** 

35" Tall 773202 \$565



**Knight Chess Piece** 

38" Tall

773203 \$565

# Barrango

## Green Foliage

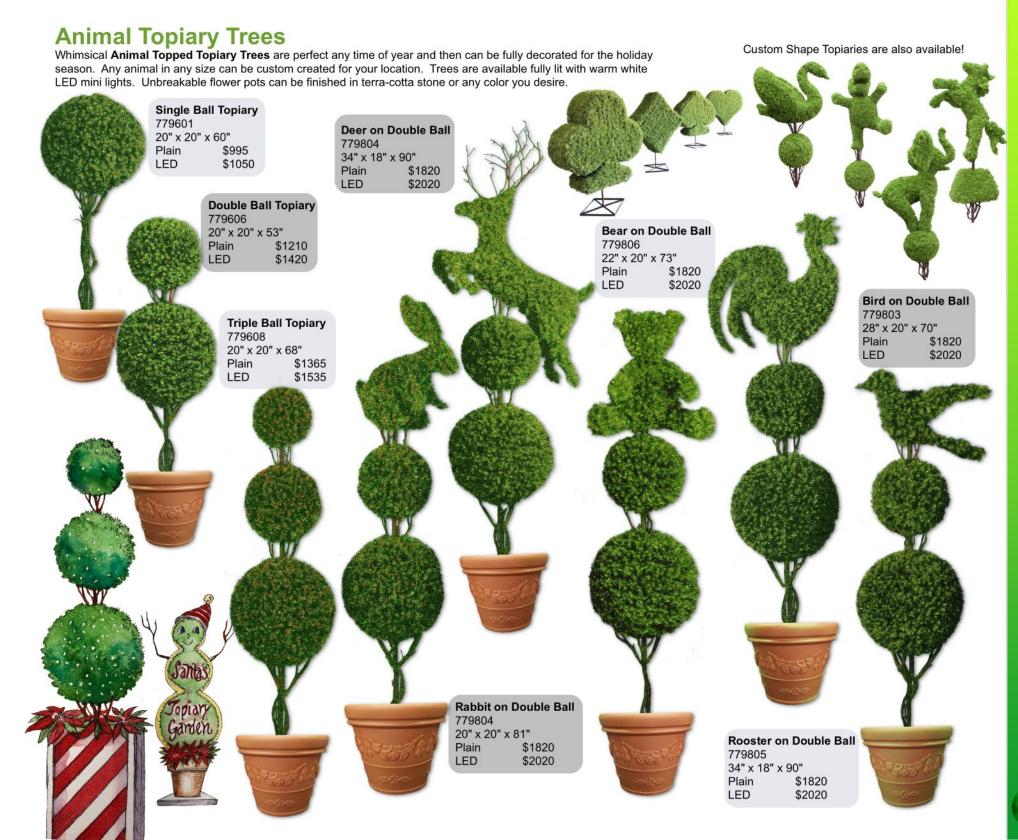
Barrango greenery is some of the most rich and lush you will find available. We use a thicker than industry average green UV resistant PVC for our foliage. Our in-house machinery cuts, winds and spins the PVC into long strands which are then fashioned into Christmas trees, wreaths, sprays or garlands. We custom manufacture different styles of foliage: Mountain Pine, our classic most natural look; Sierra Pine, our tight woven topiary style; Ponderosa Pine, a long needle pine style foliage; and our custom Canadian Pine, used mainly for our spectacular Light Show Feature Trees.

All of Barrango Giant Christmas trees are made with a solid steel framework with individual branches that hook onto the frame and come straight out. Using our Mountain Pine branches, we can create a truly realistic looking tree with alternating branch lengths, creating natural looking spaces throughout the tree for larger ornamentation. Or with our Canadain Pine branches, we create a uniform branch that helps to evenly spread out all the RGB pixel lights throughtout the tree, generating a fully motion graphics capable lightshow set up.

Don't forget that every tree, garland, spray, or wreath as well as all our décor are made in the USA. Our staff will make sure your items are packaged and delivered safe and secure so everything arrives intact. We'll be with you every step of the way to make sure that installation and breakdown of your display goes smoothly.

Remember that Barrango can customize your décor and display to virtually any vision you might have. Our options are expansive but if you don't see what you're looking for please call us to discuss. Our goal is to give our customers the very best experience as well as a visually memorable display that resonates with your customer.



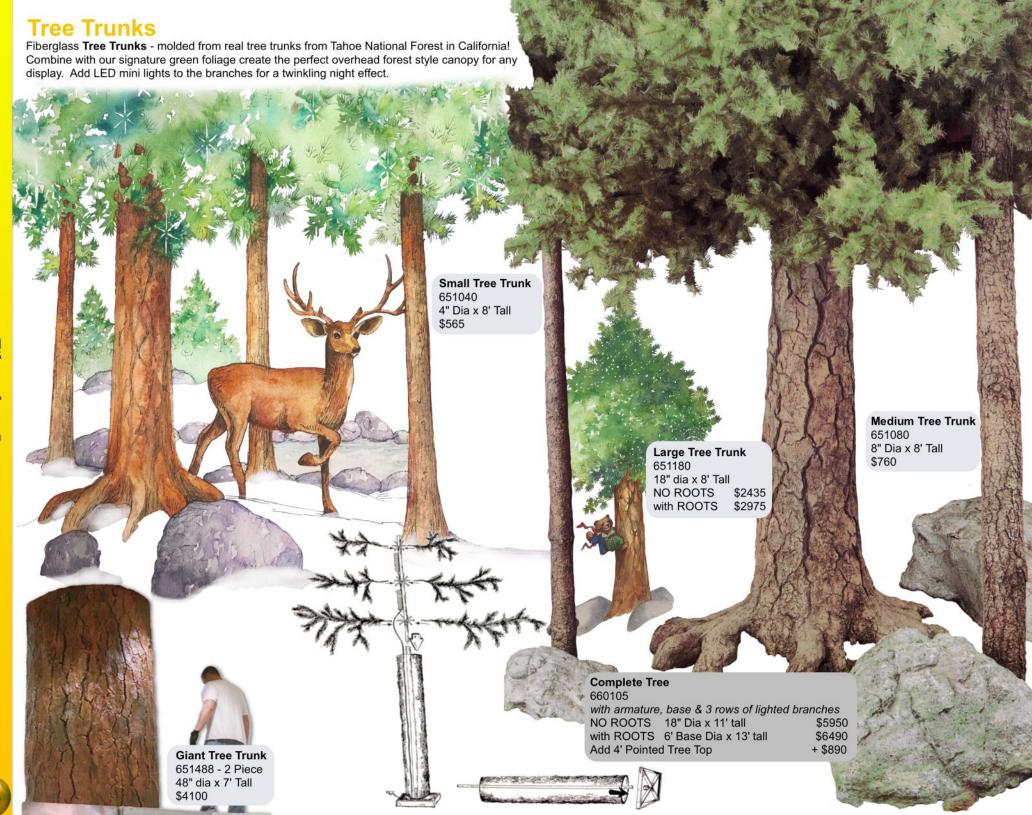


## **Topiary Animals**

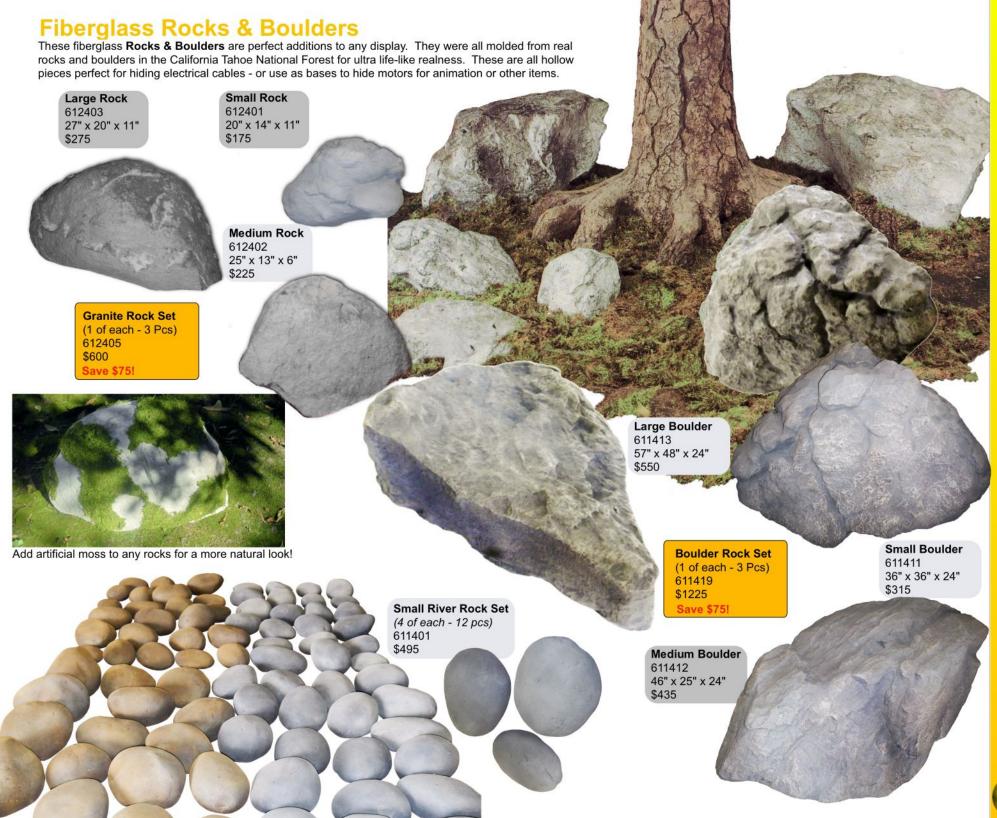


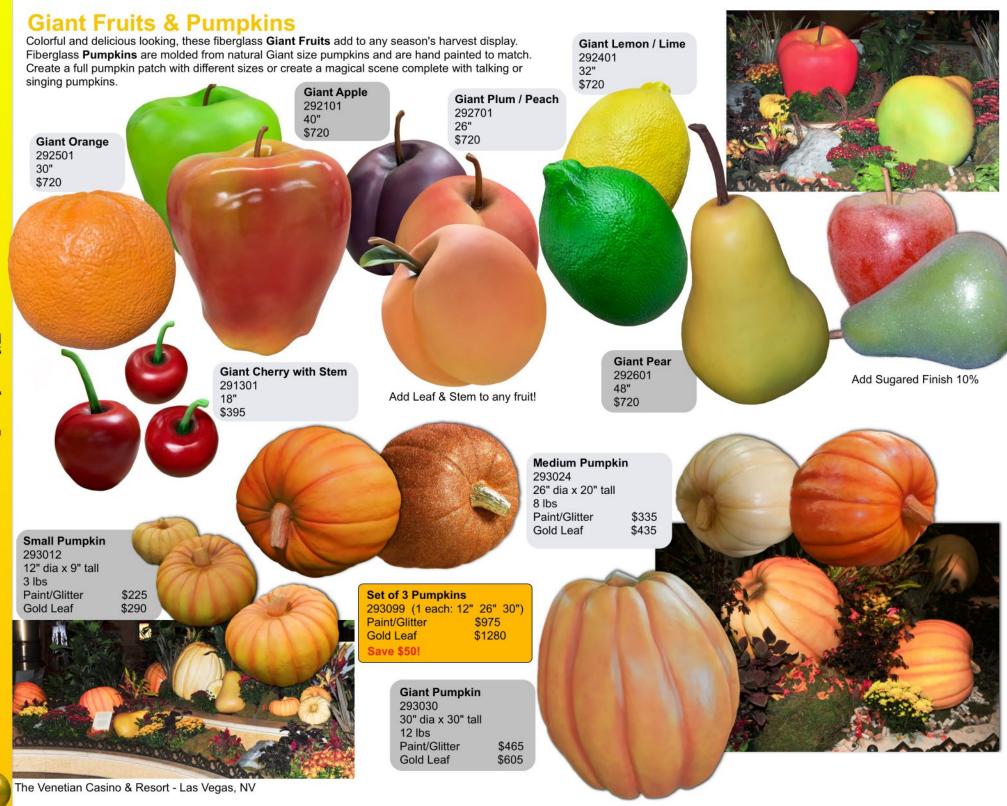












## **Pine Cones**

Natural looking Pine Cones give your display even more of that natural forest feel. Available in a variety of sizes and colors (including gold & silver), pine cones can even feature glittered tips for an elegant look.

Or elongate our smaller sizes to create Sugar Pines, longer skinny pine cones.



Gold Pine Cone with Gold Glitter Tips



## Small Pine Cone (8 petals)

172000 20" Tall 5 lbs plain

\$395 glitter tips \$435



Natural Pine Cones with

"Snow" Tips

24" Tall 10 lbs

plain \$465 \$515 glitter tips

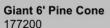
Create Sugar Pines by adding



Silver Pine Cones

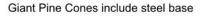


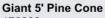
with Silver Glitter Tips



72" Tall x 45" dia

85 lbs plain \$1295 glitter tips \$1425





176000 60" Tall x 45" dia 65 lbs

plain

\$1080 \$1190 glitter tips

### Giant 4' Pine Cone 174800

48" Tall x 38" dia 45 lbs

plain \$890 \$985 glitter tips





Golden Pine Cone

172800

28" Tall

glitter tips

15 lbs

plain

Large Pine Cone (12 petals)

\$540

\$600

## Installation Tips from Barrango

We know that holidays are a hectic time in your business, and we want your decor installation to go as smoothly as possible! The following tips will hopefully ensure that you won't tear your hair out in the upcoming stressful weeks ahead. Good Luck and Happy Holidays! If we may be of any assistance to you, please do not hesitate to call us at (650) 871-1931 or email us at info@barrango.com.



## Receiving your Shipment

As merchandise is removed from the delivery truck, check each piece against your packing list. (A packing list will also be emailed to you when the shipment leaves the factory.)

If you notice any obvious damage to any boxes, immediately open that box and check to see that the merchandise inside is not damaged. Any obvious damage must be noted on the carrier's delivery receipt. Damage discovered after unpacking must be reported to the carrier in writing within ten (10) days of receipt of merchandise. Claims for errors or shortages must be made to Barrango in writing immediately.

Taking the time to check off your shipment when it arrives will give you the opportunity to organize it as it is removed from the truck and make removal to an organized storage or staging area much easier.



#### Maximize Your On-Site Supervisor

If On-Site Supervision is included in your contract, we would like to clarify what that entails. On-Site Supervision is defined as a Barrango representative used for the sole purpose of giving on- site directions and instructions to your personnel used as labor to do the actual unpacking and installation of the decorations. Because your personnel work for you, we do require that you are also present while our supervisor is on-site.

Have ALL boxes out and ready to go, BEFORE the supervisor arrives. He or She has only a limited amount of time with you to ensure that your decor achieves the maximum impact. Don't waste this limited time by having to move boxes to and from.

#### Be Sure You Have Wheels...

Having plenty of flat hand trucks, dollies and/or carts available to transport the decor is vital! Also, if you are installing overheads, you will most likely need an electric lift.

Try to think ahead about the merchandise that you will need to move to various areas. The more equipment you have available, the quicker the process will be.

When your merchandise is delivered, categorize it by unit type as it comes off the truck and is placed in your storage area. For instance, all of garland "Unit A" items should be stored in one area, all of the props for the Santa Area in another, etc...

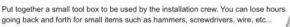
Taking the time to sort it properly will allow you to orchestrate a speedy installation.



#### Install Your Anchor Points

Install your anchor point hardware for your overhead units as soon as you receive your installation drawings. DO NOT try to install your anchor points at the same time as you are installing the decor. It will take too long if you try to do both at once. Some Centers actually install their hardware along with the necessary power requirements and extension cords which can be discreetly taped into place, or permanently installed. This pre-installation will make you decor install go very smoothly.

The Tool Box...



We recommend you include the following items:

- Screwdrivers
- Wire & Wire Cutters
- Wrenches
- ·Scissors ·Pliers
- •Hammers
- •Eve Bolts «Gloves for Workers
- Duct Tape / Electrical Tape
- Extra Extension Cords

If installing a 20' or taller tree, you will also need:

- Ratchet Wrenches
- Safety Lines
- •Hard Hats for Each Worker Climbing on the Tree Frame

#### Extension Cords...

Purchase your extension cords and outlet boxes IN ADVANCE of the installation! Don't wait until the night of the installation to figure out what vou will need.



As the installation is in progress, have one crew assigned to do 'box runs'. Their job is to pick up all of the empty boxes and wrapping materials and place them back in your storage area by category as the decor is going up. They should make sure that the box is completely empty, and that no cables etc. has been left behind in the wrapping.

#### Let It Snow! Let It Snow! Let It Snow!

Snow Blankets look best when it is made to look like snow drifts. Add a thick coating of your granulated scatter snow flakes over the blankets. We suggest that you make a 'scoop' out of a piece of cardboard and simply throw shovels of snow onto the blankets for a realistic appearance. If you choose, you may scatter additional iridescent snow flakes on top of the granulated 'finishing' snow for an added sparkle.

If 'snowing' an animated scene, be sure to keep 'snow' away from motors and other moving parts.



#### A Note about 'FLUFFING'

Now, a few words about "fluffing". Nobody really likes to fluff, but taking a few minutes with each and every garland, wreath or tree limb can truly make the difference in presenting an absolutely spectacular program. Oftentimes, the tree or garland can be somewhat matted during shipping. We recommend that you have your installers give each piece a little bit of attention.

The greenery is made on wire, which is very flexible. Straighten up the branches and twist every other one around so that it faces the opposite direction of the one above it. For trees larger than 10 feet tall, the removable branch limbs should almost resemble a small tree, with some tips pointing up and some pointing down.

The varying levels of branches will aid in the trees realistic appearance and will also help to hide the pole and electrical outlets. Be sure that your 'fluffers' pay attention to every single branch for the best results!

### Happy Holidays to You!

The craftsmen, artists and staff at Barrango very much appreciate your business and hope that you will be pleased with your new custom decor program.

We value your patronage and look forward to serving you for many years to come.





Barrango offers a warranty to the original buyer that all displays and props are free of manufacturer defects. Under normal condition of use, this protection extends for 1 full year on all products. Please note that Barrango products are of a very high quality and can last for 10 or more years easily, if properly installed, maintained and stored.

This warranty does NOT apply to LED or incandescent light strands or bulbs.

Obligation under this warranty is limited to repair or replacement of any part that is found to be defective or incomplete. It is the company's obligation to repair/replace on a Non Pro Rated Basis.

Labor to install and shipping costs are also NOT included under this warranty. Light Bulbs, Electrical or other damage caused by mishandling of the product by the buyer, weather related events, or while in transit is NOT covered in warranty.

All Merchandise is carefully inspected, photographed and packed in an approved manner when it leaves the production factory.

NO Returns are accepted on merchandise. Barrango will work with you to rectify any warrantied problems in a timely manner for up to 1 full year from the date of purchase. If buyer chooses to send items back to the factory for repair, shipping costs are the buyer's responsibility.





# Barrango

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